

**PLACEMENT DRIVE NOTIFICATION**

<b>Company</b>	<b>Knimbus</b>
<b>About the Company</b>	<p>Knimbus is a digital library SAAS platform that enables aggregation and curation of high-quality custom content for Academic, Government and Corporate institutions. Today, hundreds of institutions including IITs, NITS, Central Universities and others use the Knimbus platform and services to transform their libraries for a digital future.</p> <p>Knimbus provides Libraries with tools like Remote Access, Universal Search, Library Management Dashboard and much more working together in a seamless fashion so that that their users can easily access their complete Library from anywhere and on any device.</p> <p>Website: <a href="https://www.knimbus.com">https://www.knimbus.com</a></p>
<b>Job Title</b>	Sales Manager
<b>Job Description</b>	<p><u>Responsibilities:</u></p> <ul style="list-style-type: none"> <li>• Represent our company, with a comprehensive understanding of our offerings</li> <li>• Research consumer needs and identify how our solutions meet them</li> <li>• Hire, train, motivate, and advise a team of sales representatives</li> <li>• Achieve company objectives through effective planning, setting sales goals, analysing performance data, and projecting future performance.</li> <li>• Generate leads, and build and nurture client relationships</li> <li>• Meet with potential clients and grow long-lasting relationships by understanding their needs.</li> </ul>
<b>Job Location</b>	Tamil Nadu
<b>Eligible Degrees</b>	<b>MBA</b>
<b>Eligibility Criteria</b>	No marks criteria
<b>Desired Skills</b>	<ul style="list-style-type: none"> <li>• Good Organization skills</li> <li>• Keen interest in education and research</li> <li>• Attention to detail</li> <li>• Technology savvy and familiarity with Word and Excel Confidentiality.</li> </ul>
<b>Compensation (CTC)</b>	<b>Rs. 6.00 LPA</b>
<b>Selection Process</b>	Will inform later
<b>Date &amp; Time of Interview</b>	Will inform later
<b>Venue</b>	Virtual/Online